

EXPORT SALES SPECIALIST (soft toys & premiums)



prowide[®]
promosyon | promotions **FATOS**



COMPANY PROFILE & JOB DESCRIPTION

We are looking for a **EXPORT SALES SPECIALIST** for our gifts and premiums company, operating at Gültepe, İstanbul.

Experience acquired from Turkey's first dolls and stuffed toys manufacturer FATOS TOYS, our company Prowide Promotions provides its customers with custom design promotional products to support their marketing activities for 20 years. Product range varies from soft toys to electronic toys, from bags to porcelain. Stuffed toys and fabric gift items are produced in-house, products made of other materials are designed in-house and sourced from suppliers. Unilever, Johnson Wax, Hipp, Nestle, Duracell, Caparol are a few of our customers.

Job description of our candidate is as follows:

- Research and identify customers (mainly foreign, also local customers)
- Written and verbal communication with customers to promote our company, to assist them with their needs and ultimately close sales
- Organise and follow-up export operations (logistics, documentation, test laboratory processes)
- Conduct online research about novelty products
- Prepare requested reports

QUALIFICATIONS

- Residing at İstanbul, Turkey
- Bachelor degree preferably in business, marketing and related fields
- Experience in sales preferably of promotional product is a valuable asset.
- Excellent command of written and spoken English. Additional language knowledge is an asset
- Strong communication and follow-up skills
- Energetic, assertive, organized, practical and detail-oriented
- Enthusiastic about self-improvement and a career in sales and marketing
- No military obligation for male candidates

Please email resumes to ik@prowide.com.tr with EXPSS reference.